



2026

**GOVERNMENT AFFAIRS DIRECTOR**  
**JOB POSTING**

The Montana Stockgrowers Association is currently seeking applicants for its Government Affairs Director position. This position oversees the organization's public policy program and represents the Montana Stockgrowers Association (MSGA) and its partner organizations at the state legislature and throughout state and federal public policy processes.

**FUNCTION:**

To direct and coordinate the public policy program of the Montana Stockgrowers Association (MSGA) on national, state, and local legislative and regulatory issues.

**AUTHORITY:**

To plan, organize and implement all legislative and regulatory issues within the boundaries of member-driven grassroots policy, budget, and guidance from the Board of Directors and Executive Vice President.

**REPORTABILITY:**

The Government Affairs Director reports to the Executive Vice President of the Montana Stockgrowers Association.

**RESPONSIBILITIES:**

- Manage the Montana Stockgrowers Association's public policy program and develop legislative strategy based upon member-driven policy.
- Serve as the staff for the Montana Association of State Grazing Districts (MASGD) and the Montana Public Lands Council (MPLC).
- Collaborate with the Executive Vice President on strategies for representing MSGA, MASGD, MPLC, and the Montana CattleWomen's interest at the Montana Legislature.
- Serve as a state and federal lobbyist on legislative and regulatory issues pertinent to agriculture, environment, natural resources, taxes and other issues related to livestock production.
- Develop and strengthen strong working relationships with elected officials, policy staff, and other stakeholders.
- Prepare regular updates on public policy to Montana Stockgrowers, Grazing Districts, and Public Lands Council members, board, staff and media.
- Coordinate effective programming, actions and initiatives to further Montana Stockgrowers Association's policy development and implementation.
- Work closely with other stakeholder groups and coalitions in carrying out shared public policy goals.
- Facilitate the policy committee's grassroots policy development process.
- Assist with the facilitation of the state Montana Agricultural Political Action (MAPA) Committee and governing board of directors.

- Contribute the organization's membership strategy, value proposition, and business metrics.

#### **QUALIFICATIONS:**

- Demonstrated knowledge of the appropriate procedures for working with state and federal elected and appointed officials in the implementation of member policies.
- Ability to inspire confidence, create trust, and reflect the values of the Montana Stockgrowers Association.
- Clear and consistent verbal and written communications skills combined with effective interpersonal and organizational skills.
- Working knowledge of agriculture, natural resources, and livestock production is preferred.
- Bachelor's degree in public policy or a related field or equivalent work experience.
- Ability to understand new issues quickly and make strategic decisions.
- Ability to work under pressure and plan workload effectively.
- Ability to travel and maintain a flexible schedule.

#### **MONTANA STOCKGROWERS ASSOCIATION'S BEHAVIORAL COMPETENCIES: COMMITMENT**

Employees demonstrate loyalty and dedication to meet organization goals by demonstrating a steady commitment to serving members, the board of directors, coworkers, business partners, and others. Supports organizational decisions. Is reliable and dependable. Follows through on commitments and meets deadlines. Demonstrates good attendance. Demonstrates consistent proficiency in the position. Actively participates and supports a positive and safe culture in the organization.

#### **COMMUNICATION**

Employees demonstrate effective and appropriate communication skills by writing and speaking clearly and logically. Listens and respects viewpoints of others. Solicits and provides feedback. Follow through with communication at all appropriate levels. Builds trust with contacts. Resolves issues and conflicts by using diplomacy. Focuses on the situation rather than the person. Exercises good judgment and negotiation skills.

#### **INITIATIVE AND ACCOUNTABILITY**

Employees demonstrate initiative and accountability by being a self starter. Recognize what needs to be done. Works independently. Makes appropriate decisions. Handles multiple tasks and deadlines. Focuses on tasks and uses time wisely. Prioritizes and organizes work. Shows attention to detail. Reviews work for accuracy. Seeks input from supervisors, coworkers, and others. Takes responsibility for own actions.

#### **INFLUENCE**

Employees demonstrate effective influence by setting a positive example for others. Works within their chain of command. Shows leadership. Shares ideas. Acts as a role

model. Mentors others. Inspires confidence. Honors agreements. Develops relationships and networks. Positively affects results.

### **PERSONAL EFFECTIVENESS**

Employees demonstrate personal effectiveness by showing a high standard of honesty, integrity, and trustworthiness. Treats others with respect. Provides support and shows appreciation to others. Acts professionally in difficult situations. Is flexible and responds positively to challenges and change. Is cooperative. Shows a consistent and positive attitude. Works well under pressure. Works effectively as a team member.

### **THINKING AND PROBLEM SOLVING**

Employees demonstrate good thinking and problem solving skills. Recognizes problems and finds solutions. Uses creativity and applies new concepts. Visualizes impacts and finds opportunities to meet the organization's mission and goals. Seeks new ideas and techniques to improve productivity and organizational effectiveness.

### **COMPENSATION:**

Salary range is between \$50,000 - \$65,000, based on experience and job qualifications. A comprehensive benefits package is provided. This position qualifies for an annual bonus opportunity.

### **TO APPLY:**

Resumes and cover letters will be accepted until April 3, 2026. Submit resume and cover letter to [careers@mtbeef.org](mailto:careers@mtbeef.org).

Duration: Permanent full-time position

Travel: This position requires travel.

Job Location: Montana Stockgrowers Association, Helena, MT.